



EMBASSY OF PERU IN SWITZERLAND

ROAD SHOW-ZURICH 2018

PERU INVESTMENT OPPORTUNITIES IN INFRASTRUCTURE AND PUBLIC SERVICES

June 29th, 2018.

First of all, I thank you for your presence in this Road Show that offers us the framework to present, for the first time in Switzerland, the Investment Opportunities in Peru related to Infrastructure and Public Services.

Peru is a country with great natural resources, and also one of the most biodiverse in the world. It represents a millenary and rich culture in its various manifestations. Some figures show our economic importance globally, particularly thanks to mining, fishery and agriculture, being the world's second largest producer of copper, zinc and silver, the first gold producer in Latin America and the sixth one world-wide, the world's first producer of fish flour and the second world exporter of organic bananas. However, we still need basic infrastructure to achieve the sustainable development and well-being of our population. Therefore, for more than two decades, the Peruvian economic policy has focused on promoting private investment in public infrastructure projects, having developed a regulatory framework that encourages and supports foreign investment under the Public-Private Partnership model.



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Specifically, the Peruvian Agency for the Promotion of Private Investment (PROINVERSION) is responsible for the design and promotion of these projects. PROINVERSION has a portfolio of 60 investment projects worth

24 billion US dollars, in the sectors of Transport, Telecommunications, Energy, Mining, Water and Sanitation, Health and Education, which will be presented by its Executive Director, Mr. Alberto Ñecco, on this occasion.

Peru, like Switzerland, is a multicultural, multi-ethnic and multilingual country, elements that have forged our identities and that are the background curtain for the excellent level of our more than a hundred-year bilateral relationship. A beacon of such a partnership is the official visit to Peru of the (then) President of the Swiss Confederation, Ms. Doris Leuthard, in April 2017, which has helped to define an important bilateral agenda. Another milestone in our dialogue was the VI meeting of the bilateral political consultation mechanism, held in Lima on May 21, with the visit of the Secretary of State of the Federal Department of Foreign Affairs, Mrs. Pascale Baeriswyl. We also expect a meeting of the economic consultation mechanism, scheduled for next November, with the presence of SECO's Secretary of State Mrs. Marie-Gabrielle Ineichen-Fleisch.

In the economic field we acknowledge a very close relationship between Peru and Switzerland. indeed, Peru is one of the 8 countries in the world that receive Swiss cooperation, whilst Switzerland is the third commercial partner of Peru, being gold the most significant item exported to this



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market. It is also an important investment partner, with registered investments of 487.8 Million US dollars in the industry, finance, commerce, mining and construction.

It seems therefore naturally to look forward for more Swiss investments since Switzerland is a close and a long-time friend of Peru, as well as a reliable partner, as demonstrated by the fact that some of its main corporations are already operating successfully in Peru.

So, we are here today in Zurich, one of the most important financial centers in the world, and a strategic center for business, commerce and finance in this country. Therefore, we have called this Road Show here, in order to promote links with Swiss companies and those based in this country, which have an interest in investing in Peru and doing business with our companies, taking advantage of the benefits offered by a sound economic environment, political stability, significant natural resources and, last but not least, by the current trade agreement with Switzerland and the other countries of the EFTA bloc, as well as with the European Union.

Finally, I would like to thank the valuable support provided in the organization of this Road Show by our hosts, Switzerland Global Enterprise, as well as by the Latin American Chamber of Commerce in Switzerland, and the Office of the Secretary of State for Economic Affairs (SECO), to which I express our deepest appreciation.